# Franklin Equity Income Fund



Equity Income | Fact Sheet as of September 30, 2022

### **Investment Overview**

The fund's investment goal is to maximize total return by emphasizing high current income and long-term capital appreciation, consistent with reasonable risk. The fund normally invests at least 80% of its net assets in equity securities, with a focus on financially-strong "blue chip" companies, and the remainder of its assets in other equity-related instruments such as convertible securities and equity-linked notes.

### Average Annual Total Returns (%)

|               | Without Sales Charges |      |      |       | With Sales Charges |        |      |      | Inception |           |           |
|---------------|-----------------------|------|------|-------|--------------------|--------|------|------|-----------|-----------|-----------|
|               | 1-Yr                  | 3-Yr | 5-Yr | 10-Yr | Inception          | 1-Yr   | 3-Yr | 5-Yr | 10-Yr     | Inception | Date      |
| Advisor Class | -10.37                | 5.37 | 6.79 | 9.33  | 8.53               | -10.37 | 5.37 | 6.79 | 9.33      | 8.53      | 3/15/1988 |
| Class A       | -10.61                | 5.10 | 6.52 | 9.06  | 8.42               | -15.52 | 3.14 | 5.32 | 8.45      | 8.24      | 3/15/1988 |
| Class C       | -11.28                | 4.30 | 5.71 | 8.24  | 6.45               | -12.11 | 4.30 | 5.71 | 8.24      | 6.45      | 10/2/1995 |
| Class R       | -10.83                | 4.85 | 6.27 | 8.80  | 8.04               | -10.83 | 4.85 | 6.27 | 8.80      | 8.04      | 3/15/1988 |
| Class R6      | -10.28                | 5.47 | 6.89 | 9.46  | 8.82               | -10.28 | 5.47 | 6.89 | 9.46      | 8.82      | 3/15/1988 |
| Benchmark 1   | -11.36                | 4.36 | 5.29 | 9.17  | -                  | -11.36 | 4.36 | 5.29 | 9.17      | -         | -         |
| Benchmark 2   | -15.47                | 8.16 | 9.24 | 11.70 | -                  | -15.47 | 8.16 | 9.24 | 11.70     | -         | _         |

# **Cumulative Total Returns** (% Without Sales Charge)

|               |       |        |       | 00.00 0. |       |       |       |       |       |       |       |       |
|---------------|-------|--------|-------|----------|-------|-------|-------|-------|-------|-------|-------|-------|
|               | 3-Mo  | YTD    | 2021  | 2020     | 2019  | 2018  | 2017  | 2016  | 2015  | 2014  | 2013  | 2012  |
| Advisor Class | -4.62 | -17.69 | 25.53 | 5.89     | 25.80 | -4.46 | 16.26 | 12.03 | -0.60 | 9.33  | 29.69 | 12.11 |
| Class A       | -4.69 | -17.85 | 25.23 | 5.61     | 25.48 | -4.67 | 15.96 | 11.75 | -0.90 | 9.12  | 29.28 | 11.85 |
| Class C       | -4.87 | -18.31 | 24.28 | 4.80     | 24.51 | -5.36 | 15.07 | 10.92 | -1.61 | 8.26  | 28.40 | 10.97 |
| Class R       | -4.75 | -17.99 | 24.90 | 5.35     | 25.22 | -4.86 | 15.68 | 11.50 | -1.15 | 8.80  | 29.02 | 11.57 |
| Class R6      | -4.59 | -17.64 | 25.62 | 6.03     | 25.85 | -4.33 | 16.41 | 12.20 | -0.53 | 9.50  | 29.84 | 12.32 |
| Benchmark 1   | -5.62 | -17.75 | 25.16 | 2.80     | 26.54 | -8.27 | 13.66 | 17.34 | -3.83 | 13.45 | 32.53 | 17.51 |
| Benchmark 2   | -4.88 | -23.87 | 28.71 | 18.40    | 31.49 | -4.38 | 21.83 | 11.96 | 1.38  | 13.69 | 32.39 | 16.00 |
|               |       |        |       |          |       |       |       |       |       |       |       |       |

Performance data quoted represents past performance, which does not guarantee future results. Current performance may be lower or higher than the figures shown. Principal value and investment returns will fluctuate, and investors' shares, when redeemed, may be worth more or less than the original cost. Performance would have been lower if fees had not been waived in various periods. Total returns assume the reinvestment of all distributions and the deduction of all fund expenses. Returns with sales charge reflect a deduction of the stated maximum sales charge. An investor cannot invest directly in an index, and unmanaged index returns do not reflect any fees, expenses or sales charges. Returns for periods of less than one year are not annualized. All classes of shares may not be available to all investors or through all distribution channels. For current month-end performance, please visit www.franklintempleton.com.

The fund began offering Advisor Class shares on 5/15/2008, the fund began offering R Class shares on 8/1/2002, and the fund began offering R6 Class shares on 5/1/2013. Performance quotations have been calculated as follows: (a) for Advisor Class periods prior to 5/15/2008, a restated figure is used based on the fund's Class A performance; for R Class periods prior to 8/1/2002, a restated figure is used based on the fund's Class A performance; for R Class periods prior to 8/1/2002, a restated figure is used based on the fund's Class A performance; for R6 Class periods prior to 5/1/2013, a restated figure is used based on the fund's Class Advisor performance. The performance was adjusted to take into account differences in class-specific operating expenses and maximum sales charges. (b) For periods after share class offering, performance for the specific share class is used, reflecting the expenses and maximum sales charges applicable to that class.

| Share Class Details |             | Sales Charges (%) |      | arges (%) | Expenses (%) |      |  |
|---------------------|-------------|-------------------|------|-----------|--------------|------|--|
|                     | CUSIP       | Ticker            | Max  | CDSC      | Gross        | Net  |  |
| Advisor Class       | 353 612 633 | FEIFX             | 0.00 | _         | 0.60         | 0.60 |  |
| Class A             | 353 612 401 | FISEX             | 5.50 | -         | 0.85         | 0.85 |  |
| Class C             | 353 612 807 | FRETX             | 0.00 | 1.00      | 1.60         | 1.60 |  |
| Class R             | 353 612 740 | FREIX             | 0.00 | -         | 1.10         | 1.10 |  |
| Class R6            | 353 612 567 | FEIQX             | 0.00 | -         | 0.52         | 0.51 |  |

Gross expenses are the fund's total annual operating expenses as of the fund's prospectus available at the time of publication. Actual fees may be higher and may impact portfolio returns. Net expenses reflect contractual fee waivers, expense caps and/or reimbursements, which cannot be terminated prior to without Board consent.

There is a 1% CDSC on any Class C shares you sell within 12 months of purchase.

# Morningstar Rating™

Overall Rating as of September 30, 2022



As of 09/30/2022 the fund's Advisor Class shares received a 4 star overall Morningstar rating™, measuring risk-adjusted returns against 1153, 1094 and 800 Large Value funds over the 3-, 5- and 10- year periods, respectively. A fund's overall rating is derived from a weighted average of the performance figures associated with its 3-, 5- and 10-year (if applicable) rating metrics.

# Growth of \$10,000

Advisor Class Shares—Inception through September 30, 2022 Excluding Effects of Sales Charges



# **Fund Overview**

| Dividend Frequency, if any | Quarterly           |
|----------------------------|---------------------|
| Morningstar Category       | Large Value         |
| Lipper Classification      | Equity Income Funds |
| Turnover (fiscal yr)       | 25%                 |

### Benchmark(s)

1—Russell 1000 Value Index 2—S&P 500 Index

| Fund Characteristics                  | Fund           |
|---------------------------------------|----------------|
| Total Net Assets                      | \$3.24 Billion |
| Number of Issuers                     | 68             |
| Average Market Cap (Millions)         | \$181,043      |
| Price to Book                         | 2.65x          |
| Price to Earnings (12-Month Trailing) | 15.53x         |

# Risk Statistics (3-Year—Advisor Class vs. Russell 1000 Value Index)

|                        | Fund  | Benchmark 1 |
|------------------------|-------|-------------|
| Beta                   | 0.90  | _           |
| R-Squared              | 0.97  | _           |
| Sharpe Ratio           | 0.26  | 0.19        |
| Standard Deviation (%) | 18.37 | 20.17       |
| Alpha (%)              | 1.19  | _           |
| Information Ratio      | 0.27  | _           |
| Tracking Error         | 3.70  | _           |
|                        |       |             |

## **Top Holdings (% of Total)**

|                                   | Fund |
|-----------------------------------|------|
| JOHNSON & JOHNSON                 | 3.96 |
| MORGAN STANLEY                    | 3.41 |
| JPMORGAN CHASE & CO.              | 3.26 |
| CHEVRON CORPORATION               | 3.08 |
| PROCTER & GAMBLE COMPANY          | 2.76 |
| BANK OF AMERICA CORP              | 2.70 |
| RAYTHEON TECHNOLOGIES CORPORATION | 2.70 |
| DUKE ENERGY CORPORATION           | 2.66 |
| UNITED PARCEL SERVICE, INC.       | 2.50 |
| MEDTRONIC PLC                     | 2.48 |

# Sector Allocation (% of Total)

|                         | Fund  | Benchmark 1 |
|-------------------------|-------|-------------|
| Health Care             | 18.94 | 17.30       |
| Financials              | 17.49 | 19.96       |
| Industrials             | 12.20 | 10.03       |
| Energy                  | 9.24  | 7.81        |
| Consumer Staples        | 8.94  | 7.24        |
| Consumer Discretionary  | 7.73  | 5.98        |
| Utilities               | 7.72  | 5.98        |
| Information Technology  | 7.30  | 8.75        |
| Other                   | 5.79  | 16.95       |
| Cash & Cash Equivalents | 4.64  | 0.00        |
|                         |       |             |

#### **Portfolio Management**

|                    | Years with Firm | Years of Experience |
|--------------------|-----------------|---------------------|
| Matt Quinlan       | 16              | 27                  |
| Alan Muschott, CFA | 24              | 24                  |
| Todd Brighton, CFA | 22              | 22                  |

## What should I know before investing?

All investments involve risks, including possible loss of principal. Stock prices fluctuate, sometimes rapidly and dramatically, due to factors affecting individual companies, particular industries or sectors, or general market conditions. Investments in ELNs often have risks similar to their underlying securities, which could include management risk, market risk and, as applicable, foreign securities and currency risks. Convertible securities are subject to the risks of stocks when the underlying stock price is high relative to the conversion price and debt securities when the underlying stock price is low relative to the conversion price. The fund's investment in foreign securities also involves special risks, including currency fluctuations and economic as well as political uncertainty. The manager's portfolio selection strategy is not solely based on ESG considerations, and therefore the issuers in which the fund invests may not be considered ESG-focused companies. Integrating ESG considerations into the investment process is not a guarantee that better performance will be achieved. These and other risks are described more fully in the fund's prospectus.

#### Glossary

Beta A measure of the fund's volatility relative to the market, as represented by the stated Index. A beta greater than 1.00 indicates volatility greater than the market. R-squared measures the strength of the linear relationship between the fund and its benchmark. R-squared at 1 implies perfect linear relationship and zero implies no relationship exists. Sharpe Ratio refers to a risk-adjusted measure calculated using standard deviation and excess returns to determine reward per unit of risk. The higher the ratio, the greater the risk-adjusted performance. Standard Deviation measure of the degree to which a fund's return varies from the average of its previous returns. The larger the standard deviation, the greater the likelihood (and risk) that a fund's performance will fluctuate from the average return. Alpha is the annualized percentage difference between a portfolio's actual returns and its expected performance given its level of market risk, as measured by beta. Information Ratio In investing terminology, the ratio of expected return to risk. Usually, this statistical technique is used to measure a manager's performance against a benchmark. This measure explicitly relates the degree by which an investment has beaten the benchmark to the consistency by which the investment has beaten the benchmark. Tracking Error measure of the deviation of the return of a fund compared to the return of a benchmark over a fixed period of time. Expressed as a percentage. The more passively the investment fund is managed, the smaller the tracking error. Turnover is a measure of the fund's trading activity which represents the portion of the fund's holdings that has changed over a twelve-month period through the fiscal year end. There is no assurance that the fund will maintain its current level of turnover. Price to Book The price per share of a stock divided by its book value (i.e., net worth) per share. For a portfolio, the value represents a weighted average of the stocks it holds. Price to Earnings (12-Month Trailing) is the share price of a stock, divided by its per-share earnings over the past year. For a portfolio, the value represents a weighted average of the stocks it holds.

### **Important Information**

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The **S&P 500 Index** features 500 leading U.S. publicly traded companies, with a primary emphasis on market capitalization. Source: © 2022 S&P Dow Jones Indices LLC. All rights reserved. The **Russell 1000 Value Index** measures the performance of the large-cap value segment of the U.S. equity universe. Source: FTSE Russell. Information is historical and may not reflect current or future portfolio characteristics. All portfolio holdings are subject to change. Important data provider notices and terms available at www.franklintempletondatasources.com. **Morningstar Rating**<sup>™</sup>: Source: Morningstar®, 09/30/2022. For each mutual fund and ETF with at least a 3-year history, Morningstar calculates a Morningstar Rating<sup>™</sup> based on how a fund ranks on a Morningstar Risk-Adjusted Return measure against other funds in the same category. This measure takes into account variations in a fund's monthly performance, and does not take into account the effects of sales charges and loads, placing more emphasis on downward variations and rewarding consistent performance. The top 10% of funds in each category receive 5 stars, the next 22.5% receive 4 stars, the next 35% receive 3 stars, the next 22.5% receive 2 stars and the bottom 10% receive 1 star. The weights are: 100% 3-year rating for 36-59 months of total returns, 60% 5-year rating/40% 3-year rating for 60-119 months of total returns, and 50% 10-year rating/30% 5-year rating for 120 or more months of total returns. While the 10-year overall star rating formula seems to give the most weight to the 10-year period, the most recent 3-year period actually has the greatest impact because it is included in all three rating periods. The fund's Advisor Class shares received a Morningstar Rating of 3, 4 and 4 star(s) for the 3-, 5- and 10-year periods, respectively. Franklin Templeton provides this fund's Morningstar Rating<sup>™</sup> for Advisor Class share only. Other shareclasses may have different Morningstar ratings.

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Before investing, carefully consider a fund's investment objectives, risks, charges and expenses. You can find this and other information in each prospectus, or summary prospectus, if available, at www.franklintempleton.com. Please read it carefully.